

# CAREER TRANSITION

CASE STUDY: RUGBY PLAYER to PROPERTY DEVELOPMENT

**Name:** Tim Visser **Age:** 33

**From:** Holland/Edinburgh

## Playing Career Summary:

Tim moved from Holland as a teenager after being scouted by Newcastle Falcons. He then moved to play for Edinburgh Rugby in 2009 and made his debut for Scotland in 2012. He then moved to Harlequins in 2015 and retired from professional rugby in 2019.

**New Career:** Property Developer

## Support from Player Association:

Through the RPA, Tim completed a BA Business Studies degree at the Open University whilst playing rugby. The RPA were also very proactive whilst he was at Harlequins helping him explore different careers and setting up work experience at capital investment companies and banking partners in London.

## Career Transition Highlights:

- Starting a property portfolio in Edinburgh whilst playing rugby.
- Seeing the growth of his business starting with small city centre, cosmetic refurbishments to now splitting up big commercial buildings into apartments.

## Career Transition Challenges:

- Finding it quite stressful managing his own day and finding how best to spend his time after having very little freedom as a sportsman when you can feel quite institutionalised.



“ Growing the business over the last two years has been really important and I have found it really satisfying learning how to manage a team and getting better at the timing of projects. I now am really enjoying the combination of both flipping properties but also building up a long term rental portfolio. ”